

Message Text

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ACTION INR-07

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C O N F I D E N T I A L BONN 07842

E.O. 11652: GDS

TAGS: PINR, COCOM, GW

SUBJECT: WALDEMAR GAYMANN, GERMAN DELEGATE TO
COCOM LIST REVIEW

REF: OECD PARIS 11865

1. EMBOFF WHO HAS DEALT WITH GAYMANN ON COCOM
MATTERS CAN PROVIDE FOLLOWING LIMITED BIO INFORMATION:
GAYMANN WAS BORN IN RUHR REGION IN ABOUT 1935.
FAR EAST TRADE SPECIALIST FOREIGN OFFICE 63 TO 65.
SHORT TOUR LATE 65 WITH FRG EEC DELEGATION BRUSSELS.
TRADE SPECIALIST INDIA-PAKISTAN DESK OF FOREIGN
OFFICE 66 TO 68. FIRST SECRETARY AND ECON/COMMERCIAL
OFFICER FRG EMBASSY NEW DEHLI 68 TO 72. ECON MIN
SINCE EARLY 73 WHERE HE HOLDS CURRENT RANK OF
REGIERUNGSDIREKTOR IN SECTION OF FOREIGN
TRADE POLICY DIVISION CONCERNED WITH FOREIGN TRADE
LEGISLATION.

2. WE HAVE IN OUR LIMITED DEALINGS WITH GAYMANN
FOUND HIM TO BE COOPERATIVE AND FAIRLY FORTHCOMING.
WE CANNOT COMMENT ON THE NATURE OF HIS INSTRUCTIONS
OR THE AMOUNT OF AUTHORITY HE TAKES WITH HIM
TO PARIS OTHER THAN TO OBSERVE THAT HE IS A
RELATIVELY YOUNG AND JUNIOR OFFICIAL IN A HIGHLY
STRUCTURED AND COMPLEX BUREAUCRATIC SYSTEM WVQN#
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IS CURRENTLY VERY MUCH CONCERNED WITH THE ADVANCE-

MENT OF GERMAN ECONOMIC INTERESTS. WE DOUBT THAT GAYMANN'S PERSONAL CONVICTIONS ABOUT OST-POLITIK GREATLY INFLUENCE HIS STAND ON COCOM LIST REVIEW QUESTIONS, ALTHOUGH WE DON'T DOUBT THAT THESE CONVICTIONS TEND TO REINFORCE MARCHING ORDERS RECEIVED FROM THE ECONMIN.

3. WE WOULD DOUBT THAT HE WOULD HAVE ANY TROUBLE LINGUISTICALLY WITH THE COCOM NEGOTIATIONS SINCE HIS ENGLISH AND FRENCH BOTH APPEAR TO US TO BE QUITE FLUENT. IT IS DOUBTFUL THAT HE HAS EVER BEFORE BEEN DIRECTLY INVOLVED IN SUCH COMPLEX AND TEDIOUS DEALINGS AS THE COCOM LIST REVIEW; AND HE THUS MAY FIND THE ENTIRE PROCEEDING A BIT BEWILDERING AND OVERDONE. IN A CONVERSATION WITH AN EMBOFF RECENTLY GAYMANN SAID THAT THE LIST REVIEW WAS GOING WELL, IF SLOWLY, FROM HIS POINT OF VIEW; BUT THAT HE THOUGHT THE AMERICANS WERE HAVING MORE THAN THE USUAL AMOUNT OF DIFFICULTY. HILLENBRAND

NOTE BY OC/T: #AS RECEIVED.

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